

SHARE PRICE CALCULATION SHEET

PDS for the sale of Shares in the unnamed thoroughbred **Brown Colt, foaled 2018,**
by **LONHRO** from **INTO THE GROOVE** inclusive to **31 JULY 2020**

*** This yearling was purchased in New Zealand. The following figures have been calculated at an Australian Dollar exchange rate. The International Payments exchange rate for Westpac Business Customers as at 26 January 2020 was \$1.00 AUD = \$0.9919 NZD**

The costs of establishing the Syndicate are set out in the following table (these costs are one-off costs):

	Total for Syndicate	Per Share (20)
A. Initial Cost Price of Horse paid by Promoter – Fall Of Hammer \$80,000 NZD	\$80,653	\$4,032
B. Promoter's profit margin is 12.5% on the FOH Price on this promotion	\$10,081	\$504
C. Other acquisition costs	\$29,639	\$1,483
D. Syndicate establishment costs	\$19,225	\$961
E. Actual and budgeted Horse husbandry costs to 31 July 2020	\$16,211	\$810
Sub-total	\$155,809	\$7,790
F. GST	\$15,581	\$779
G. Racing NSW Registration Fees (GST exempt)	\$610	\$31
Total	\$172,000	\$8,600
Share Application Price – 1/20th [or 5%] Share		\$8,600

Further breakdown of Items A, B, C and D:

		Total for Syndicate	Per Share (20)
A. Initial Cost Price of Horse paid by Promoter Note: GST is Zero Rated for Export from NZ but must be paid in Advance to the Australian Government on Value of Import – GST was paid 1st February 2020	(\$80,000 NZD)	\$80,653	\$4,032
B. Promoter's margin 12.5%	(\$10,000 NZD)	\$10,081	\$504
C. Other acquisition costs			
o Race series eligibility payments (4)			
▪ BOBS Entry Fee	\$900		
▪ BOBS Extra Entry Fee	\$764		
▪ Blue Diamond & Blue Sapphire 1 st nom	\$300		
▪ Golden Slipper & Golden Rose 1 st nom	\$341		
		\$2,305	\$115
o Insurance premiums (4 Policies)			
▪ Mortality from fall of hammer from 28th January 2020 to 1st November 2020 for the total syndication value			
▪ Colic			
▪ Disability impairment guarantee to date of issuing and allotment of Shares			
▪ Professional Indemnity cover		\$15,439	\$773
o Acquisition costs			
▪ Veterinary work at sale complex by Dr Tim Roberts including 89 physical inspections, 31 X-ray and endoscopic evaluation apportioned	\$1,895		

across all yearlings purchased for syndication			
<ul style="list-style-type: none"> Endoscopic evaluation post sale payable to NZ Bloodstock NZ \$150 + 15% NZ GST x Exchange Rate – GST is inclusive in this price in NZ and is not Zero Rated. GST having been paid in NZ therefore has not been added to the Australian GST component to this promotion 	\$174		
<ul style="list-style-type: none"> Blood testing post sale for Anabolic Androgenic Steroids inc 15% NZ GST x Exchange Rate – GST is inclusive in this price in NZ and is not Zero Rated. GST having been paid in NZ therefore has not been added to the Australian GST component to this promotion 	\$580		
<ul style="list-style-type: none"> Sales expenses incurred in attending sale 	\$1,778		
<ul style="list-style-type: none"> NZ Bloodstock Air Freight to Australia, includes NZ Road Transport from Sales to Spelling Farm, Spelling Farm to Airport, plus holding agistment NZ Stud Book Export Certificates = This service is Zero Rated For GST in NZ because it's being Exported - at AUD:NZD 	\$6,485		
<ul style="list-style-type: none"> Miscellaneous costs, including professional photographers, pedigree ratings software fee, apportioned across all yearlings purchased for syndication 	\$983	\$11,895	\$595
D. Syndicate establishment costs			
<ul style="list-style-type: none"> Establishment and promotion 			
<ul style="list-style-type: none"> Proportion of postage, printing, handling & stationary \$128, communications by telephone, facsimile, email, SMS \$325, marketing & promotion, banking, merchant service/eftpos fees, \$825, IT service provider \$857, advertising across TV, radio & websites, including, Sky Sports Radio, Bloodstock.com, Racenet etc. \$9,500, Veterinary report for PDS, \$195, ASIC Form 88 PDS in-use notice 	\$11,865	\$11,865	\$593
<ul style="list-style-type: none"> Accounting and legal 			
<ul style="list-style-type: none"> ASIC Industry Funding Levy pro-rata (\$660) 	\$660	\$660	\$33
<ul style="list-style-type: none"> Proportion of auditor's fee (\$3,500), chartered accountants fee (\$1,200), legal fees (\$2,000) 	\$6,700	\$6,700	\$335
E. Actual and budgeted Horse husbandry costs to 31 July 2020 – In New Zealand & Australia			
<ul style="list-style-type: none"> From 26th January to 31st July 			
<ul style="list-style-type: none"> Transported to Australia arrived Friday 1st February + Pre-release vet inspection to allow transport to Australia. Costs are already allocated above in Acquisition Air Freight. 	\$n/a		
<ul style="list-style-type: none"> Australian Stud Book Import Certificate 	\$500		
<ul style="list-style-type: none"> Australian Stud Book DNA Blood Test 	\$120		
<ul style="list-style-type: none"> Transport Sydney Airport to Oakridge Spelling Farm 	\$220		
<ul style="list-style-type: none"> Agistment from date of arrival at Oakridge Spelling Farm to 29 February = 29 days + miscellaneous service & Drought Levy 	\$,1876		

▪ Transport 1/3/20 from Oakridge to educators to commence breaking-in process	\$180		
▪ Breaking in and education costs – Bimbadeen Park (Shane Rose) (5 weeks)	\$3,575		
▪ Transport from Breakers to Pre-Trainers to finish education process 4 April 2020	\$180		
▪ 15 days orientation at Pre-Trainers Stables	\$1,255		
▪ Miscellaneous additional costs at including Track Fees, Farrier feet trim and shoes, Dentist, parasite drench	\$515		
▪ Transport 19/4/20 from Pre-Trainers to Spelling Farm Oak Ridge for 6 weeks agistment	\$210		
▪ Oak Ridge 6 Weeks Agistment + Feet Trim & Drench	\$1,943		
▪ Transport 1 June Educators – Second Session	\$180		
▪ Educators 14 day re-fresher course	\$1,160		
▪ Transport to Pre-Trainers 15/6/20	\$150		
▪ 16 Days in Pre-Training	\$1,862		
▪ Transport to Oak Ridge Spelling Farm for Agistment after pre-training	\$150		
▪ Agistment at Oakridge 1 July to 31 July	\$1,442		
▪ Miscellaneous additional costs at Oakridge including, farrier feet trim, shoes, dentist, parasite drenches, etc.	\$693		
		\$16,211	\$810
Total		\$155,809	\$7,790